SSAO BAY03B1



FACULTY/COLLEGE	College of Business and Economics	
SCHOOL	School of Consumer Intelligence and	
	Information Systems	
DEPARTMENT	Applied Information Systems	
CAMPUS(ES)	APB	
MODULE NAME	Business Analysis 3B	
MODULE CODE	BAY03B1	
SEMESTER	Second	
ASSESSMENT OPPORTUNITY,	Supplementary Summative Assessment	
MONTH AND YEAR	Opportunity, December 2019	

ASSESSMENT DATE	December 2019	SESSION	2	
ASSESSOR(S)	Dr Elizabeth Mkoba			
MODERATOR(S)	Mr. Mandlakayise SJ Thabethe			
DURATION	3 hours (180 min)	TOTAL MARKS	100	

NUMBER OF PAGES OF QUESTION PAPER (Including cover page) 3	
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## **INFORMATION/INSTRUCTIONS:**

- This is a closed-book assessment.
- There are 6 questions. **Answer ALL questions**
- Read the questions carefully and answer only what is required.
- Number your answers clearly and correctly as per the question paper.
- Write neatly and legibly on both sides of the paper in the answer book, starting on the first page.

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Please read the case study **carefully** and answer **all** the questions below the case study.

## Case Study: VidTech Video Streaming

In 2007, two UJ computer science majors, Morton Schmidt and Greg Jenko, started a video distribution platform which allowed on campus students to share and stream videos. The platform grew so fast that it required continuous development and upgrades to maintain stability. Schmidt and Jenko realised the platform's potential and after graduation in 2008 opened the startup VidTech, a streaming video platform for an entire nation. Multinational companies Vodacom, MTN and Multichoice all invested in the startup to enable a video streaming service not only for South Africa but for Africa and the world. The company continued to grow and in 2010 large production houses such as Disney, Warner Bros, Sony and multiple others, began to license content on the platform. The demand for high definition content became a necessity and the platform had to grow accordingly. VidTech also had to start catering for the mobile boom of tablets and smartphones after 2010. This required significant development and resources to ensure all users could access their content. VidTech listed on the Johannesburg Stock Exchange (JSE) in 2012 and Financial Times Stock Exchange (FTSE) in 2014 to much fanfare and excitement. Fast forward to 2017 and VidTech is now the leading streaming service in Africa and competing with international competitors such as Netflix and Hulu. Morton Schmidt serves as the CEO while Greg Jenko serves as the Chief Operations Officer (COO) as VidTech strives to realise a new initiative: streaming quality educational content to rural areas around Africa. Collaborating with Vodacom and MTN, VidTech aims to provide zero-rated video streaming of educational content to rural Africa as this would facilitate economic growth and socio-political improvement within the continent.

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**SECTION A: CASE STUDY QUESTIONS** 

**Question 1** 

You are a business analyst working on the educational streaming content project

and VidTech wants to have its external environment analysis report. Perform a

PESTEL analysis for VidTech.

[6\*3=18 marks]

Question 2

Being a business analyst at VidTech, you are required to conduct a stakeholder

analysis for VidTech's educational streaming content project. Identify the various

stakeholders for each category and briefly describe why they are a stakeholder within

a category.

[8\*3=24 marks]

**Question 3** 

Concerns-Based Adoption model (CBAM) is a very useful tool when planning for a

business change and support that people need as they adapt to change. Discuss all

stages of the Concerns-Based Adoption model (CBAM) and provide a detailed

discussion regarding the concerns that the various stakeholders could have with the

rollout of VidTech' educational streaming content to rural South Africa.

[7\*2 = 14 marks]

**SECTION B: GENERAL QUESTIONS** 

Question 4

Similar to implementing a new **IT business system**, introducing the digital classroom

will have many consequential effects. Discuss the effects that users may experience

when introducing this new IT business system. [8\*2=16 marks]

**Question 5** 

Once the requirements have been defined, attention shifts to considering how they will

be delivered. Describe FOUR factors to consider when delivering requirements.

[4\*3=12 marks]

**Question 6** 

Prototyping is a powerful technique for developing information systems. Discuss what

prototyping is and its advantages and disadvantages.

[2+7+7=16 marks]

Total: 100 Marks