| PROGRAM | BACHELOR OF ENGINEERING TECHNOLOGY EXTRACTION \& PHYSICAL METALLURGY. |
| :---: | :---: |
| SUBJECT | PRINCIPLES OF ECONOMICS \& MANAGEMENT |
| CODE | PMEMTB3 |
| DATE | END OF YEAR EXAMINATION 18 NOVEMBER 2019 |
| DURATION | (SESSION 1) 08:30-11:30 HRS |
| WEIGHT | 40: 60 |
| TOTAL MARKS | 120 |
| ASSESSOR | T.SHEKEDE |
| MODERATOR | MR.D.ZHARARE 5176 |
| NUMBER OF PAGES | 5 PAGES |
| INSTRUCTIONS | ONLY ONE POCKET CALCULATOR PER CANDIDATE MAY BE USED. |
| REQUIREMENTS | NONE. |

## INSTRUCTIONS TO STUDENTS

1. PLEASE ANSWER ALL QUESTIONS SECTION A.
2. CHOOSE FOUR QUESTIONS FROM SECTION B.

## SECTION A

1.0 Differentiate the following terms in economics:
1.1 Short run versus long decision processes in production.
1.2 Business risk and financial risk.
1.3 Stock out costs and ordering costs.
1.4 Re-order point system and periodic review systems.
2.0 Explain briefly three basis factors in maximization of profits in a production plant.
3.0 Blue-sky (Pty) Ltd has fixed operating costs of R837 117 per year, and its selling price per unit is R1261 and its variable operating cost per unit is R745.Calculate the minimum number of units that needs to be manufactured in order not to incur any operating losses or profit. (3)
4.0 A mining company proposes raising a bond for R1 700000 at $14.45 \%$ pa interest payable monthly over 10 years. Determine the monthly repayments of the bond and the value of the capital remaining to be paid at the end of the 105 period.
5.0. The current cost of plant machinery is R2 800 000.The escalation is $12 \%$ throughout the life of the plant. The salvage value of the plant after 6 years is absolete. Find the annuity amount to be invested monthly to enable the business to replace the current plant at the end of 6 years. The investment interest is $15 \%$.
6.0 How long will it take R6 000 to grow to R15 000 if money is invested at $10.5 \%$ compounded monthly?
7.0 Find the future value of an annuity of R250 per month for 10 years, if money is worth 7\% compounded semi annually.
8.0 Product $Z$ has a profit volume ratio of $50 \%$. Fixed operating costs directly attributable to product Z during the quarter two of the financial year 2018-19 will be R250 000 .
9.0 (a) Calculate the sales revenue required to increase quarterly profit by R70 000.
10.0 State and explain three objectives of budgeting in a production plant.
11.0 Explain briefly three budgeting strategies and how they can be used to achieve the company's objectives in a production environment.

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12.0 Draw a graph of marginal product and average product and explain the laws of diminishing returns.
13.0 Discuss briefly an inventory control model of your choice and explain where it is applicable.
14.0 Explain briefly two views of inflation.
15.0 A firm manufactures component BK and the unit costs for the current productions levels of 50000 units are:

| Material | R25.00 |
| :--- | :--- |
| Labor | R12.50 |
| Variable overheads | R17.50 |
| Fixed overheads | R35.00 |

Component BK 200 could be bought in for R77.50 and, if so, the production capacity utilized at present would be unused. Assuming that they are no overriding technical considerations, should BK 200 be bought in or continue to be manufactured.
16.0 Your company can buy out the following company given as Appendix A.Determine the acid test and the current ratio. Advice your company on the sales using the ratio as basis. (2)

## [40] Marks

## SECTION B

## QUESTION 1

1.1 Construct a network diagram (A.O.N) with earliest and latest due date scheduling for the tender of the construction of slimes pretreatment plant.

Table 1.0

| Activity <br> code | Activity | Time (days) | Immediate <br> predecessor |
| :--- | :--- | :--- | :--- |
| 1 | Laboratory trials | 3 | - |
| 2 | Pilot plant design | 5 | 1 |
| 3 | Pilot tenders | 4 | 1 |
| 4 | Erection | 6 | 2 |
| 5 | Commissioning | 2 | 2 |

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| 6 | Pilot plant trial | 4 | 3 |
| :--- | :--- | :--- | :--- |
| 7 | Evaluation | 3 | 4 |
| 8 | Slimes plant design | 10 | 4 |
| 9 | Tender adjudication | 2 | 7 |
| 10 | Awarding Tender | 1 | $5,6,8,9$ |

1.2. Draw the earliest due date scheduling bar chart for the project and indicate the critical path and the floats.
1.3 Why do you use the earliest due date scheduling technique when you are implementing a project?
1.4 State and explain three financial and non-financial models that can be used in a plant rehabilitation project.

## QUESTION 2

2.0 Your company has an average mark-up of $50 \%$.It has sales of R2, 500,000 for September 2019.
2.1.1 Determine the sales revenue and the gross profit.
2.1.2 Determine the net profit if the fixed costs is R450, 000 .
2.1.3 Determine the average sales price per ton if the variable cost is R50/ton.
2.2 Gold Digger Ltd has obtained a loan and has two options of re-payment. The first is to make equal monthly payments of R80 000 for 6 years. Money is worth $15 \%$ compounded monthly. The second option is to make two equal payments, one now and the other in 6 years' time. Determine the two payments.
2.3 Two different makes of conveyor are being considered for installation in a plant. Both are capable of the same service.

|  | A | B |
| :--- | :--- | :--- |
| Initial cost | R68 500 | R57 000 |
| Expected life | 10 years | 10 years |
| Operating costs/year | R500/month | R540/month |
| Salvage value | R14 000 | R12 000 |

If the company expects a minimum rate of return on investment to $20 \%$ per annum.Make use of the present value method to decide which would be more economical product to buy.(4)

## QUESTION 3

The following information was generated for a proposed gold mining operation.
Table 2.0

|  | Year1 | Year 2 | Year 3 | Year 4 | Year 5 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| ROM (t) | 900000 | 1000000 | 1200000 | 1300000 | 1200000 |
| Grade(g/t) | 16 | 17.3 | 15.4 | 16.7 | 14.4 |
| Milled <br> tonnage | 700000 | 1200000 | 1200000 | 1200000 | 1200000 |
| Mill grade | 15.8 | 17.5 | 15.4 | 16.7 | 14.4 |
| Plant <br> recovery | $95 \%$ | $95 \%$ | $95 \%$ | $95 \%$ | $95 \%$ |
| Gold <br> price(US\$/oz) | 1150 | 1150 | 1150 | 1150 | 1150 |
| Exchange <br> rate(R/US\$) | 14 | 14 | 14 | 14 | 14 |
| Mining <br> costs(R/t <br> mined) | 350 | 350 | 350 | 350 | 350 |
| Plant cost(R/t <br> milled) | 97 | 97 | 97 | 97 | 97 |
| Capex | R350 000 <br> 000 |  |  |  |  |

3.1.1 Determine the cash flow for this proposed gold mine production. In the first quarter of its operation.
3.1.2 What is the NPV of the project if the discount factor changes annually by $2 \%$ starting at $10 \%$ at the start of the project?
3.1.3 State and explain the five advantages of cash flows.
3.2 A manufacturing company produces 2 types of products X and Y . X product must go through two stages of the manufacturing process: assembly, finishing and inspections. One product requires 1 hour of assembly, 45 mins of finishing and of inspection. Y product requires 30 mins of assembly, 90 mins of finishing and inspection. The profit for X is R90 while the other is R50. Currently, each week there are 400 hours of assembly time available, 600 hours of finishing and inspection time. A maximum of 500 hrs are available for both products. Find the optimum initial solution to the production.

## QUESTION 4

Israel (Pvt) (Ltd) has prepared the following information for analysis:

## Extract From a Standard Cost for 120 Units Part No. 50Y

## Standard cost /Unit

$$
\text { Selling price } \quad \text { R350 }
$$

Raw materials 60kgs at R35 per kg R210
Direct labor 15 hours @ R27.50 per hour R41.25
Fixed production overheads R20.00
Variable production overheads R15.00

## Actual Results

## Production

Direct material purchase
Opening Stock Direct Material
Closing Stock Direct Material
Direct Wages 2150hrs
Fixed production overheads
Variable production overheads

140 units
8000 kgs at a cost of R300 000
1800 kgs
1450 kgs
R58 000
R25 000
R30 000
4.1 You are required to calculate all the variances for this period.
4.2 List at least two causes of each of the above variance.
4.3 Beta company manufactures three products $\mathrm{R}, \mathrm{S}$ and T using different quantities of the same resources. Beta buys in a special component XX from supplier called Gamma that it uses in making product T at R 350 per unit. It is considering manufacturing this component in-house and has established that the total cost per unit of doing so would be as follows direct material at $3 \mathrm{~kg} /$ unit $(\mathrm{R} 120)+$ direct labour $(\mathrm{R} 80)+$ variable overhead $(\mathrm{R} 60)=\mathrm{R} 260$.The material used to produce component XX is the same material A that is used in making products $\mathrm{R}, \mathrm{S}$ and T.The quantity of output of component XX will relate directly to that of product T.Beta has established that it can obtain only 57000 kg of direct material A per week for the foreseeable future.

Table 3.0 Manufacturing data for R, S and T .

| Selling price | R720 | R640 | R1390 |
| :--- | :--- | :--- | :--- |
| Cost per unit |  | R200 | R320 |
| Direct material A <br> @R40/kg | R240 | 0 | R350 |
| Special component | 0 | R120 | R140 |
| Direct labour | R100 | R80 | R120 |
| Variable overheads | R60 |  |  |

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| Demand per <br> week(units) | 1800 | 3000 | 4200 |
| :--- | :--- | :--- | :--- |

You are required to:
4.3.1 Calculate whether the company should continue to purchase component XX from Gamma or whether it should manufacture this internally.

## QUESTION 5

5.1 A single product company sells its products at R60 per unit. In 2018, the company operated at margin of safety of $40 \%$. The fixed costs amounted to R360 000 and the variable costs ratio to sales was $80 \%$.In 2019 ,it estimated that the variable costs will go up by $15 \%$ and the fixed costs will increase by $7 \%$. Find the selling price to be fixed in 2019 to earn the same P/V ratio as in 2018. Assuming the same selling price R60 per unit in 2016, find the number units required to be produced and sold to earn the same profit as 2018.
5.2 A waste screening project is expected to generate the following nominal cash stream:

| Year | Nominal Cash Flow <br> 0 |
| :--- | :--- |
| (R1500 000) |  |
| 1 | R900 000 |
| 2 | R700 000 |
| 3 | R300 000 |
| 4 | R350 000 |

5.2.1 Calculate the NPV at discounted rates of $0 \%, 5 \%, 10 \%, 15 \%$ and $20 \%$.What is the I.R.R, and if the company has a cost of capital of $12 \%$, is the project acceptable.
5.2.2 With the help of a diagram explain the importance of safety stock in production.

## QUESTION 6

6.0 An ore processing company produces the following products with the following standard cost per unit for the budget period 1.The total supply of labor and material is limited to 4000 hrs and 400000 kg respectively in period X.The problem is to decide which products to manufacture to maximize profit.

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Table 4.0

| Product | A | B | C | D |
| :--- | :--- | :--- | :--- | :--- |
| Selling price | R100 | R150 | R150 | R180 |
| Variable costs | R25 | R40 | R30 | R50 |
| Material @R1/kg | R20 | R25 | R50 | R30 |
| Resources/Unit |  |  |  |  |
| Labor (hrs) | 30 mins | 20 mins | 12min | 10mins |
| Material(kgs) | 20 | 25 | 50 | 30 |
| Maximum <br> demand(Sales) | 6100 | 900 | 2500 | 2000 |

6.1 The mine has borrowed R2 500000 and was contracted to pay it back in 36 equally monthly instalments .Money is worth $18 \%$ per year compounded monthly .After 5 instalments ,it however decided to pay back the reminder of the debt in one payment .How much were they required to pay that in single lump sum? Complete a schedule to determine the amount .Verify this with an independent method.
6.2 Rose of Sharon Enterprises makes and sales a single product A.The following information is available for use in the budgeting process for the year to 31 December 2018.

1. Sales Selling price per unit=R200

Table 5.0

| Quarter | 1 | 2 | 3 | 4 | 5 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Production <br> units | 6000 | 4000 | 3600 | 5600 | 4800 |

## 2. Stock Levels

At 31 December 2017
-Finished Product A 1500
-Raw Material X 3500 kgs

## 3. Finished Product A Closing Stock

-at the end of each quarter, it is budgeted as a percentage of the sales units of the following quarter as follows:
-at the end of quarters 1 and 2: 25\%
-at the end of quarters 3 and 4:35\%

## Closing Stock of Raw Materials X

-is budgeted to fall by 300 kg at the end of each quarter in order to reduce holdings by 1200kgs during 2018.
4. Product A Unit Data
-Material $\quad 4 \mathrm{kgs} @$ R11.60 per kg

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-Direct Labor 0.60 hrs @ R35 per hour
Your are required to prepare for each quarter:
a) Production budget.
b) Material purchases budget in both quantities and value.

