

| COLLEGE | College of Business \& Economics |
| :--- | :--- |
| SCHOOL | Economics |
| CAMPUS | APK |
| MODULE NAME | Economics 100 |
| MODULE CODE | ECO100 |
| SEMESTER | First |
| ASSESSMENT OPPORTUNITY | Final Summative Assessment |
| MONTH \& YEAR | May 2019 |


| ASSESSMENT DATE | 29 May 2019 | SESSION | 1 |
| :--- | :--- | :--- | :--- |
| ASSESSOR(S) | Prof G Van Zyl <br> Dr P Baur <br> Mr F Kirsten |  |  |
| MODERATOR(S) | Dr K Viljoen |  |  |
| DURATION | 2 hours | TOTAL MARKS | 100 |

## INFORMATION/INSTRUCTIONS

| This is a fill-in paper. |
| :--- |
| The paper has 10 numbered pages. |
| There are four questions with sub-sections. |
| A noiseless calculator is allowed. |

MARK ALLOCATION

| Question 1 | Question 2 | Question 3 | Question 4 |
| :--- | :--- | :--- | :--- |
| [30] | [25] | [20] |  |
| $1.1[4]$ | $2.1[4]$ | $3.1[4]$ | $4.1[4]$ |
| $1.2[4]$ | $2.2[2]$ | $3.2[4]$ | $4.2[7]$ |
| $1.3[8]$ | $2.3[2]$ | $3.3[4]$ | $4.3[7]$ |
| $1.4[5]$ | $2.4[3]$ | $3.4[2]$ | $4.4[7]$ |
| $1.5[4]$ | $2.5[3]$ | $3.5[3]$ |  |
| $1.6[5]$ | $2.6[4]$ | $3.6[3]$ |  |
|  | $2.7[4]$ |  |  |
|  | $2.8[3]$ |  |  |


| TOTAL | Mark awarded |
| :---: | :---: |
| $[100]$ |  |

1.1 Indicate whether you agree or disagree with the following descriptions. (Use an $\mathbf{X}$ to indicate your preferences).

| Description | Agree | Disagree |
| :--- | :---: | :---: |
| The profit motive drives individuals in a traditional economic system. |  |  |
| The purchase of production equipment on credit fits the profile of a financial asset. |  |  |
| Scarcity of labour, capital, natural resources and entrepreneurship force economic <br> subjects to make choices. |  |  |
| The primarary function of government in a mixed economy is to ensure that sufficient <br> competition exist so that firms and individuals will make socially desirable decisions. |  |  |

1.2 Assume the following production possibilities curve.


Link the movements ( $\mathrm{BA}, \mathrm{AB}, \mathrm{BC}, \mathrm{CB}, \mathrm{BD}$ and DB ) to the following scenarios

| Scenario | Movement |
| :--- | :---: |
| Increase in the price of non-consumable goods. |  |
| Recent patterns of the expanded tertiary education shows an increase in skills development. |  |
| Productivity of workers decrease due to labour unrest. |  |
| Fresh food supply decreases due to the impact of the recent South African drought. |  |

1.3 Assume the following CPI index.

| Year | CPI index |
| :--- | :--- |
| 20X1 | 100 |
| 20X2 | 105.8 |
| $\mathbf{2 0 X 3}$ | 110.5 |

- Calculate the inflation and economic rate for $20 \times 2$ and $20 \times 3$.

| Year | CPI | Inflation rate | Nominal GDP <br> (Rm) | Economic <br> Growth rates |
| :---: | :---: | :---: | :---: | :---: |
| 20X1 | 100 | - | R2 349595 | - |
| 20X2 | 104.6 |  | R2 584893 |  |
| $20 \times 3$ | 109.5 |  | R2 292939 |  |

- Calculate the following. (Show all your calculations)

| Description | Answer |
| :--- | :---: |
| You bought some financial stock for R34 859 in the beginning of 20X1. What is the real value of <br> the financial stock at the end of 20X2? (1) |  |
| Assume that the CPI index is forecasted to be 111 at the end of 20X4. You started in the <br> beginning of 20X1 with a growth-induced financial asset worth R20 000. This financial instrument <br> guarantees the protection of the purchasing power of the initial investment to be paid back at the <br> end of 20X4. What is the amount that you can expect to be paid out at the end of 20X4? (2) |  |
| Assume that your nominal salary at the beginning of 20X1 was R643 324 per annum. What was <br> your real salary at the end of 20X2? (1) |  |

1.4 Link the following descriptions to their respective macroeconomic objectives and indicate whether the objective requires an expansionary or restrictive fiscal policy action.

| Number | Descriptions | Macroeconomic objective | Expansionary or <br> restrictive |
| :---: | :--- | :--- | :--- |
| $\mathbf{1}$ | Increasing the rate of growth in the <br> real GDP from 1.5\% to 2\% per <br> annum. |  |  |
| $\mathbf{2}$ | Spending more money on the <br> expansion of the manufacturing <br> sector. |  |  |
| $\mathbf{3}$ | If the current inflation is 7\%. SARB <br> decides to keep the rate of growth in <br> inflation within the tagret range. |  |  |
| $\mathbf{4}$ | Reducing the official rate of <br> unemployment from 27\% to 23\% in <br> the medium term. |  |  |
| $\mathbf{5}$ | lncreasing educational development <br> of the missing middle to reduce <br> educational inequality in South Africa. |  |  |

1.5 Assume the following labour market information of a particular country.
(4)

| Total population: 13 m people |
| :--- |
| People of working age: 8 m people |
| Active labour force: 6 m people |
| Employed: 2 m people |

Determine the following:

| Task | Answers |
| :--- | :---: |
| Economically inactive population. (only indicate numerical value i.e. 20) |  |
| Unemployed population. (only indicate numerical value i.e. 20) |  |
| Unemployment rate. (only indicate numerical value i.e. 20) |  |
| Labour force participation rate. (only indicate numerical value i.e. 20) |  |

1.6 With which of the following statements do you agree or disagree with? (Indicate you answer with an $\mathbf{X}$ ).

| Statements | Agree | Disagree |
| :--- | :--- | :--- |
| The richest person in South Africa cannot experience a scarcity problem. |  |  |
| An upgrade in the skills level of South African workers can address the scarcity <br> problem. |  |  |
| Decision making in an economy does not always involve opportunity costs. |  |  |
| Sunk costs can be recovered. |  |  |
| The marginal concept might refer to the additional satisfaction that Peter will <br> experience if he consumes one more chocolate. |  |  |

2.1 Assume a demand curve $\mathbf{P}=\mathbf{1 2 0} \mathbf{- 0 . 4 Q}$. Indicate/derive the following.

| Task | Answer |
| :--- | :--- |
| The price-intercept if demand should decrease by 20\%. |  |
| The marginal revenue output (use the original demand equation). |  |
| The price if total revenue is to be maximised (use the original demand equation). |  |
| Maximum total revenue (use the original demand equation). |  |

2.2 Indicate whether you agree or disagree with the following statements. (Use an $\mathbf{X}$ )

| Descriptions | Agree | Disagree |
| :--- | :---: | :---: |
| A decrease in demand will have no impact on the slope of the demand curve. |  |  |
| An increase in demand, ceteris paribus will decrease consumer surplus. |  |  |

2.3 Assume that the price of a pair of Jordan trousers decrease. The result is a $10 \%$ decrease in the sales of a pair of Crew trousers, but an increase of $10 \%$ in the demand for Jordan shirts.

| Descriptions | Answer |
| :--- | :--- |
| What is the relationship between a pair of Jordan trousers and a pair <br> of Crew trousers? |  |
| What is the relationship between a pair of Jordan trousers and Jordan <br> shirts? |  |

2.4 Assume the following descriptions and indicate the price elasticity or income elasticity or cross-price elasticity characteristics thereof.

- The income of a consumer decreases by $15 \%$ resulting in a $10 \%$ decrease in the demand for a particular product.

| Indicate whether the product is a luxury product, a necessity or an inferior product |
| :--- |

- The price of product $C$ decreases by $10 \%$ resulting in an increase in the demand for product $D$ of $12 \%$.

Indicate the relationship between the products and the strength of this relationship e.g. weak substitute

- The price of a product decreases by $12 \%$ and the resulting increase in the quantity demanded of the product is $10 \%$.

Indicate whether the demand curve is elastic or inelastic
2.5 Assume a demand curve $\mathbf{P}=120-\mathbf{0 . 4 Q}$. Indicate what will happen to total revenue for the following price changes. (Apply the relationship between elasticity of demand and total revenue)

| Price change | Impact on total revenue <br> (increase or decrease) |
| :--- | :---: |
| The price increases from R62 to R65. |  |
| The price decreases from R58 to R55. |  |
| The price increases from R55 to R58. |  |

2.6 Answer the following questions.

| Question | Answer |
| :--- | :--- |
| Assume that a 10\% increase in the price of the product has no impact on <br> demand for the product. Would you regard the product as relatively elastic, <br> relative inelastic, perfect elastic or perfect inelastic? |  |
| Assume that a 5\% decrease in price resulted in a 4\% increase in demand. <br> Would you regard the product as relatively elastic, relative inelastic, perfect <br> elastic or perfect inelastic? |  |
| Assume a price sensitive range. Will a 10\% increase in price result in a <br> more or less than 10\% decrease in quantity demanded? |  |
| Assume a price insensitive range on a demand curve. Will the 10\% change <br> in price be greater or smaller than the 10\% change in quantity demanded |  |

2.7 The current income of consumers is R40 000 per household and the quantity demanded of the product is 400 units. An increase in the income of consumers to R60 000 per household resulted in an increase in the demand for the product of 100 units. Answer the following questions.
(4)

| Question | Answer |
| :--- | :--- |
| Calculate the income-elasticity coefficient. (Work with \% changes). |  |
| How would consumers classify the product? |  |
| Assume a 20\% increase in the income of the consumers. Would the increase in <br> the demand for the product be greater or less than 20\%? |  |
| Assume a 15\% decrease in the income of the consumers. Will the decrease in <br> demand be greater or less than 15\%? |  |

2.8 Assume the following cross-price elasticity coefficients for products A, B, C and D.

| $\mathrm{E}_{\text {CROSS A8B }}$ | -0.6 |
| :--- | :--- |
| $\mathrm{E}_{\text {CROSS C8D }}$ | +0.65 |
| $\mathrm{E}_{\text {CROSS B8C }}$ | $+\mathbf{+ 2 . 5 0}$ |


| Question | Answer |
| :--- | :--- |
| What is the strength and relationship between products A and B? |  |
| What is the strength and relationship between products C and D? |  |
| What is the strength and relationship between products B and C? |  |

3.1 Answer the following questions. (Show all your calculations).

| Question | Answer |
| :--- | :--- |
| Assume a demand curve $\mathbf{P = 1 2 0}-\mathbf{0 . 3 Q}$ and a supply curve <br> $\mathbf{Q = - 1 6 0}+2 P$. Calculate the market-clearing price. |  |
| Assume that both the demand and supply decreases simultaneously in the <br> market. What will happen to the equilibrium price? |  |
| Assume that demand increases and supply decreases simultaneously in the <br> market. What will happen to equilibrium price? |  |
| Will a minimum price be set lower or higher than the market-clearing price? |  |

3.2 Assume the following figure and answer the questions below.

Figure 4.44: The graphic derivation of the average and marginal output curves
from the total output curve


| Question | Answer |
| :--- | :--- |
| What is the value of a tangent at point T? |  |
| What does point R represent? |  |
| What will happen to the slope of a tangent to the TO-curve beyond <br> point $T$ ? |  |
| Why is the MO and AO values equal at point V? |  |

3.3 Answer the following questions.
(4)

| Question | Answer |
| :--- | :--- |
| What does the decreasing part of the LAC-curve indicates? |  |
| Assume that average output decreases. What will happen to average <br> cost? |  |
| Assume that a 10\% increase in the input base resulted in an 8\% <br> increase in output. What kind of returns to scale are we dealing with? |  |
| Assume that a 12\% increase in the input base resulted in a 12\% <br> increase in output. What kind of returns to scale are we dealing with? |  |

3.4 Answer the following.
(2)

|  | Question | Answer |
| :---: | :--- | :--- |
| 1 | Assume that the credit interest rate is 10\% per annum, the rate of depreciation <br> is 6\% per annum, the purchasing price of the real capital stock is R200 000 and <br> the leasing-rate is R40 000 per annum. Should the firm buy or rent the real <br> capital stock? |  |
| 2 | You are applying the net present value (NPV) approach to determine the <br> viability of investing in capital stock. Assume that the discount rate is 10\% and <br> the net present value is -R1. Will you invest in the capital stock? |  |

3.5 Assume that the labour units increased by $10 \%$ and the real capital stock decreased by $8 \%$ (due to a $5 \%$ decrease in the marginal efficiency of capital and a $6 \%$ increase in the marginal efficiency of labour). Determine the following. (Show all your calculations).

|  | Question | Answer |
| :---: | :--- | :--- |
| 1 | The \% capital/labour ratio change. (\%) |  |
| 2 | The marginal efficiency ratio change. (\%) |  |
| 3 | The elasticity of substitution. |  |

3.6 Assume the following hourly variable input schedule and information.

| Variable input units | Output |
| :---: | :---: |
| 2 | 20 |
| 4 | 56 |

The price of the variable input is R72 per hour
Calculate the following:
(3)

|  | Task | Answer |
| :---: | :--- | :---: |
| 1 | Marginal output when the output is 20. |  |
| 2 | Average variable cost when the output is 56. |  |
| 3 | Marginal cost when the output is 56. |  |

4.1 Assume that Jane is currently earning a salary of R600 000 per annum. She has a R400 000 fixed deposit at ABSA on which he earns an interest of $6.5 \%$ per annum. To start her own business, she needs to withdraw the fixed deposit and use it as start-up capital. The projected present values of the operating annual costs are R120 000 for material and R200 000 for operating costs. Jane is expecting a present value annual sales revenue of R950 000. Calculate/determine the following.

| Question | Answer |
| :--- | :---: |
| Opportunity costs. |  |
| Economic costs. |  |
| Economic profit/loss. |  |
| Should Jane start with her own business? |  |

4.2 Assume a perfect competitive business environment. Answer the following questions.

|  | Question/Task | Answer |
| :---: | :---: | :---: |
| 1 | Assume that the market price is equal to minimum average total cost. Indicate the equilibrium profitloss position of the competitive firm in the short run. |  |
| 2 | Zepo produces a product in a perfectly competitive market. The current market price is R50 and the firm's total cost is $C=120+2 Q+Q^{2}$. Assume that the output is set on the principle that marginal revenue is equal to marginal cost. Calculate the optimal production level for the firm. |  |
| 3 | Assume that the market price is equal to minimum average variable cost. What is the total economic loss for the competitive firm in the short-run? |  |
| 4 | Indicate the sign of the slope of the long-run supply curve when decreasing returns to scale is assumed. |  |
| 5 | Assume the derivation of a long-run supply curve when increasing returns to scale is assumed. Are we dealing with an increasing cost industry or a decreasing cost industry? |  |
| 6 | Assume increasing returns to scale. Is the \% increase in market demand greater or smaller than the \% increase in market supply? |  |

4.3 Assume monopoly formation. Answer the following questions.

|  | Question | Answer |
| :---: | :--- | :--- |
| 1 | The demand equation for the product is $\mathrm{P}=1250-0.5 \mathrm{Q}$. The <br> firm's total cost function is $\mathbf{C = 5 0 0} 000+200 \mathrm{+}+0.025 \mathrm{Q}^{2}$. What <br> is the monopoly price? |  |
| 2 | Which one of a perfect competitive industry or a monopolist <br> produces the bigger output level? |  |
| 3 | Assume price discrimination. Would the monopolist charge a <br> higher or lower price for the relative inelastic market segment? |  |

Assume the following figure and answer the questions that follow.

Figure 4.80 Efficiency of a monopolist


|  | Question | Answer |
| :--- | :--- | :--- |
| 4 | What is the total loss in consumer surplus? (indicate the area(s)) |  |
| 5 | What is the total gain in producer surplus? (indicate the area(s)) |  |
| 6 | What is the total loss to society? (indicate the area(s)) |  |

4.4 Assume monopolistic competitive and oligopolistic business environments.

Answer the following questions.

|  | Questions | Answer |
| :---: | :--- | :--- |
| 1 | Briefly indicate the elasticity characteristic of the individual demand <br> curves of firms in a monopolistic competitive business environment <br> given the existence of close substitutes. |  |
| 2 | Indicate the product characteristic of products in a monopolistic <br> competitive market. |  |
| 3 | Assume that a dominant firm sets price at R10 per unit. Will the <br> other firms in the market set a price lower than R10? |  |
| 4 | Assume an increase in the marginal cost of the price leader. Could <br> this situation result in a higher or lower price? |  |
| 5 | CRIPO is a dominant price leader operating in an oligopolistic <br> market structure. The following information applies: |  |
| $6 P=30-3 Q_{M}$ (total market demand) <br> $Q_{s}=2 P$ (combined supply of the smaller firms) <br> MCZIPO = 0.5QzIPo | Calculate the price set by CRIPO and the combined output of the <br> other firms. |  |

....END....

