



## **JUNE EXAMINATION**

**PROGRAM** : HUMAN MOVEMENT STUDIES  
**SUBJECT** : GENERAL MANAGEMENT IN SPORT  
**CODE** : MBK2C01 & 2 / HMS1CA2 / HMS2CB2 / SPM02C2  
**DATE** : JUNE 2016  
**DURATION** : THREE (3) HOURS  
**TOTAL MARKS** : 100

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**EXAMINER** : MR. C.S. FORTUIN  
**MODERATOR** : PROF. W. HOLLANDER  
**NUMBER OF PAGES** : THREE (3) PAGES

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### **INSTRUCTIONS TO CANDIDATES:**

**THIS QUESTION PAPER CONSISTS OF TWO SECTIONS.  
BOTH SECTIONS MUST BE ANSWERED**

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**SECTION A**  
**(SPORT AS A BUSINESS)**

**QUESTION 1**

Discuss the Macro environment of a Sport enterprise with appropriate examples from the Sport Industry. [10]

**QUESTION 2**

Discuss professionalism and manipulation as trends in the sport industry. Use applicable examples to support your discussion. [10]

**QUESTION 3**

(a) Discuss the following business entities and how they are similar to entities in the Sport Industry:

3.1 A Joint Venture

3.2 A Company(PTY) LTD.

3.3 A Board of Directors

Use appropriate examples to explain these business entities in the Sport Industry. [10]

**QUESTION 4**

Discuss how sport has become commercialized and why sport can be viewed as an enterprise/business. [10]

**QUESTION 5**

Discuss the sport participation and achievement sector and give relevant examples in the South African Sport Industry. [10]

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**SECTION B**  
**(GENERAL MANAGEMENT IN SPORT)**

**QUESTION 1**

- (a) Explain what you understand by the concept Sport Management. [5]  
(b) Explain the role of a Sport Manager. [5]

**QUESTION 2**

Discuss the Planning process as a tool in a sport environment. Use applicable examples to justify your discussion. [10]

**QUESTION 3**

How will you apply the management principle of Leading/Motivating in a sport enterprise to achieve above-average results? Explain. [10]

**QUESTION 4**

Explain how sport managers can utilise Maslow's Need Hierarchy (theory) in order to motivate their employees/players to achieve better results. Make use of examples to support your explanation [10]

**QUESTION 5**

As a leader in your sport club, discuss, by using examples what you would do to improve/optimize communication among your members. [10]

**TOTAL = 100 MARKS**