



**FACULTY OF MANAGEMENT**  
**DEPARTMENT OF BUSINESS MANAGEMENT**  
**FINAL ASSESSMENT**

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<b><u>MODULE</u></b>	<b>:</b>	<b>STRATEGIC MANAGEMENT ACCOUNTING</b>
<b><u>CODE</u></b>	<b>:</b>	<b>STM 8X10</b>
<b><u>DATE</u></b>	<b>:</b>	<b>17 June 2014</b>
<b><u>DURATION</u></b>	<b>:</b>	<b>THREE (3) HOURS</b>
<b><u>TIME</u></b>	<b>:</b>	<b>8h30 to 11h30</b>
<b><u>VENUE</u></b>	<b>:</b>	
<b><u>TOTAL MARKS</u></b>	<b>:</b>	<b>100</b>

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<b><u>EXAMINER(S)</u></b>	<b>:</b>	<b>Mrs S Bronkhorst</b>
<b><u>MODERATOR(S)</u></b>	<b>:</b>	<b>Mr A Prakke</b>
<b><u>NUMBER OF PAGES</u></b>	<b>:</b>	<b>12 Page</b>

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**INSTRUCTIONS:**

1. This is a closed-book assessment.
2. Question papers must be handed in.
3. Read the questions carefully and answer only what is asked.
4. Number your answers clearly.
  - a. Indicate the numbers of the questions on the front cover of your answering book.
  - b. Answer all the questions (based on the case study) in the examination book provided.
  - c. Start every question on a new page.
5. The general University of Johannesburg policies, procedures and rules pertaining to written assessments apply to this assessment.
6. Table A-2 with the Present Value Interest Factors is attached as Annexure A.
7. Ratio Formulas are attached as Annexure B.

**QUESTION 1****Tru-Cape announces non-roll square fruit**

Apr 01 2014 10:40 Fin24 <http://www.fin24.com/Companies/Agribusiness/Tru-Cape-announces-non-roll-square->

Cape Town - SA fruit supplier Tru-Cape Fruit Marketing has announced a programme to create square apples and pears.

This is to make slicing easier and to stop them rolling off kitchen counter surfaces onto the floor.



According to quality assurance manager Henk Griessel, who is behind the test bloc of trees being grown on Oak Valley Estate, Grabouw, this move follows a growing Asian trend to mould fruit into shapes.

"We saw some Chinese pears in the shape of The Buddha and have previously successfully created images on fruit by applying decals during the growing process to create effectively suntanning lines," he explained.

Buks Nel, Tru-Cape's varietal expert, said that many growers approached him to find a more effective way of packing fruit into bins and a way to stop them rolling about.

"We are pleased to report that we can pack more square fruit into a bin now that we have utilised the space that round fruit wastes," he said.

Tru-Cape managing director Roelf Pienaar said while square fruit might make packing more efficient, Tru-Cape's fruit is sold by weight rather than number.

He determined that an initial investment of R500,000 (R200,000 in current assets and R300,000 in fixed assets) is necessary. These funds can be obtained in three ways, as illustrated in Table 1 as Alternatives A, B and C. In Alternative A, Roelf Pienaar would invest the full R500,000 without borrowing. Alternatives B and C will involve borrowing at 23% and 29% annual interest respectively.

Regardless of which alternative he chooses, Pienaar expects sales to average R300,000, costs and operating expenses to average R180,000 and earnings to be taxed at a 27% rate.

The return available on a risk-free investment is 10%. The company's risk relative to the average systematic risk has a 1.2 beta. Having examined the historical data, investors have on average earned about 5% more by taking on additional risk through investing in the stock market.

Projected balance sheets and income statements associated with the three plans are summarised in Table 1.

You are required to:

- 1.1 Compare the leverage of the three alternatives in Table 1. In terms of each alternative, draw conclusions on the effect of leverage on ROE as well as the operating ratios respectively. (14)

- 1.2 Should Pienaar opt for Alternative C, will his company be able to create true economic value for his shareholders? Your answer must include all calculations as well as an interpretation of the calculated EVA. (12)
- 1.4 Based on your calculations in question 1.2 above, how much economic value added should be enough for Alternative C? (2)
- 1.5 Strategically, how could Pienaar increase his company's EVA? (2)

**[30]**

**TABLE 1: FINANCIAL STATEMENTS ASSOCIATED WITH ROEL PIENAAR'S****BALANCE SHEETS****ALTERNATIVES**

	<b>A</b>	<b>B</b>	<b>C</b>
	<b>R</b>	<b>R</b>	<b>R</b>
Current Assets	200,000	20,000	20,000
Fixed Assets	300,000	30,000	30,000
<b>Total Assets (TA)</b>	<b>R 500,000</b>	<b>R 50,000</b>	<b>R 50,000</b>
Debt (23% & 29% interest respectively)	0	250,000	250,000
Equity	500,000	250,000	250,000
<b>Total Capital (TC)</b>	<b>R 500,000</b>	<b>R 50,000</b>	<b>R 50,000</b>

**INCOME STATEMENTS**

<b>Sales</b>	<b>300,000</b>	<b>300,000</b>	<b>300,000</b>
less: Costs + Operating Expenses	180,000	180,000	180,000
<b>EBIT</b>	<b>120,000</b>	<b>120,000</b>	<b>120,000</b>
less: Interest Expense	0	57,500	72,500
<b>Net Profit before Tax</b>	<b>R 120,000</b>	<b>R 62,500</b>	<b>R 47,500</b>
less: Taxes (rate = 27%)	32,400	16,875	12,825
<b>Net Profit After Tax</b>	<b>R 87,600</b>	<b>R 45,625</b>	<b>R 34,675</b>

<i>Profitability %</i>	<i>40</i>	<i>40</i>	<i>40</i>
<i>Activity</i>	<i>0.6</i>	<i>0.6</i>	<i>0.6</i>
<i>RONA %</i>	<i>24</i>	<i>24</i>	<i>24</i>
<i>Interest %</i>	<i>0</i>	<i>23</i>	<i>29</i>
<i>ROE % = NPAT/Equity</i>	<i>?</i>	<i>?</i>	<i>?</i>
<i>Leverage = TC/Equity</i>	<i>?</i>	<i>?</i>	<i>?</i>

**Other Key Ratios**

$$EcRONAT(EcROCE) = NOPAT \times 100 / TC$$

$$NOPAT = Ebit - Tax$$

$$K_d = K\%(1-t)Debt$$

$$K_e = RfR + \beta(MRP)$$

$$WACC = Equity \times K_e$$

$$Debt \times K_d$$

$$TC \times K$$

$$EVA = R - K \text{ (or } NOPAT - CoC)$$

**QUESTION 2**

If a supermarket can reduce inventory days from 55 to 50 days (a cost of sales per day of R54 800) without facing a stock-out on any items calculate the impact on the activity ratio.

Net assets	= R 2 240 000
Sales	= R 25 000 000
Current Liabilities	= R 2 500 000
Fixed Assets	= R 2 000 000

(10)

**QUESTION 3**

The financial statements of Shatterproof Ltd are made available to you.

**Balance sheet 31 December 2013**

	R
Opening equity	60 000
Opening Debt	<u>40 000</u>
<b>Opening Capital</b>	<b>100 000</b>
Fixed Assets	20 000
Working Capital	<u>80 000</u>
<b>Nett Assets</b>	<b>100 000</b>

**Income Statement 1 January to 31 December 2013**

	R
Sales	100 000
Cost of Sales	<u>55 000</u>
<b>Gross Profit</b>	<b>45 000</b>
Overheads	<u>30 000</u>
<b>EBIT</b>	<b>15 000</b>
Interest at 12%	<u>4 800</u>
<b>Profit after interest</b>	<b>10 200</b>
Tax at 40%	<u>4 080</u>
<b>Net Income</b>	<b>6 120</b>

**Cost of Equity = 17.5%**

**You are required to calculate the EVA**

(25)

**QUESTION 4**

When shareholders purchase shares they are in effect paying today for the expectation of future stream cash from the company. The price paid represents the average value placed on the expected stream by buyers and sellers. In a free and efficient market, the calculated market value of each share of equity would equal the average view of buyers and sellers of the value per share, i.e. the share price.

**You are required to calculate the MVA, market value when the following assumptions have been made:**

1. Capital is effective from day 1 of year 1, Y1
2. WACC = 14% in Y0, 14% in Y1, 14% in Y2, 16.5% in Y3
3. 1000 shares have been issued
4. Interest, tax and leverage remain constant
5. Growth is 10% per annum

**Income Statements**

	Y0	Y1	Y2	Y3
	R	R	R	R
Sales		110 000	121 000	133 100
CoS		60 500	66 550	73 205
<b>Gross Profit</b>		<b>49 500</b>	<b>54 450</b>	<b>59 895</b>
Overheads		22 000	24 200	26 620
<b>EBIT</b>		<b>27 500</b>	<b>30 250</b>	<b>33 275</b>
Interest		8 800	9 680	10 648
<b>PBT</b>		<b>18 700</b>	<b>20 570</b>	<b>22 627</b>
Tax		7 480	8 228	9 051
<b>Net Income</b>		<b>11 220</b>	<b>12 342</b>	<b>13 576</b>
Taxed Interest		5 280	5 808	6 389
<b>NOPAT</b>		<b>16 500</b>	<b>18 150</b>	<b>19 965</b>
Dividends		5 220	5 742	6 316
<b>Retained Earnings</b>		<b>6 000</b>	<b>6 600</b>	<b>7 260</b>

**Balance Sheets**

	<b>Y0</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>
	<b>R</b>	<b>R</b>	<b>R</b>	<b>R</b>
Equity	60 000	66 000	72 600	79 860
Loans	<u>40 000</u>	<u>44 000</u>	<u>48 400</u>	<u>53 240</u>
<b>Capital</b>	<b>100 000</b>	<b>110 000</b>	<b>21 000</b>	<b>133 100</b>
Fixed Assets	60 000	66 000	72 600	79 860
Working Capital	<u>40 000</u>	<u>44 000</u>	<u>48 400</u>	<u>53 240</u>
<b>Net Assets</b>	<b>100 000</b>	<b>110 000</b>	<b>121 000</b>	<b>133 100</b>

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## Present value factors

Discount rate per period

	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%
1	0.990	0.980	0.971	0.962	0.952	0.943	0.934	0.925	0.915	0.906	0.897	0.888	0.879	0.870	0.861	0.852	0.843	0.834	0.825	0.816
2	0.980	0.961	0.943	0.925	0.907	0.889	0.871	0.853	0.835	0.817	0.799	0.781	0.763	0.745	0.727	0.709	0.691	0.673	0.655	0.637
3	0.971	0.942	0.915	0.889	0.864	0.839	0.814	0.790	0.766	0.742	0.718	0.694	0.671	0.648	0.625	0.602	0.579	0.556	0.533	0.510
4	0.961	0.933	0.907	0.882	0.858	0.834	0.810	0.787	0.764	0.741	0.718	0.695	0.672	0.649	0.626	0.603	0.580	0.557	0.534	0.511
5	0.952	0.915	0.890	0.865	0.842	0.819	0.796	0.773	0.750	0.727	0.704	0.681	0.658	0.635	0.612	0.589	0.566	0.543	0.520	0.497
6	0.943	0.907	0.882	0.857	0.834	0.811	0.788	0.765	0.742	0.719	0.696	0.673	0.650	0.627	0.604	0.581	0.558	0.535	0.512	0.489
7	0.934	0.899	0.874	0.849	0.826	0.803	0.780	0.757	0.734	0.711	0.688	0.665	0.642	0.619	0.596	0.573	0.550	0.527	0.504	0.481
8	0.925	0.890	0.865	0.840	0.817	0.794	0.771	0.748	0.725	0.702	0.679	0.656	0.633	0.610	0.587	0.564	0.541	0.518	0.495	0.472
9	0.916	0.881	0.856	0.831	0.808	0.785	0.762	0.739	0.716	0.693	0.670	0.647	0.624	0.601	0.578	0.555	0.532	0.509	0.486	0.463
10	0.907	0.872	0.847	0.822	0.799	0.776	0.753	0.730	0.707	0.684	0.661	0.638	0.615	0.592	0.569	0.546	0.523	0.500	0.477	0.454
11	0.898	0.863	0.838	0.813	0.790	0.767	0.744	0.721	0.698	0.675	0.652	0.629	0.606	0.583	0.560	0.537	0.514	0.491	0.468	0.445
12	0.889	0.854	0.829	0.804	0.781	0.758	0.735	0.712	0.689	0.666	0.643	0.620	0.597	0.574	0.551	0.528	0.505	0.482	0.459	0.436
13	0.880	0.845	0.820	0.795	0.772	0.749	0.726	0.703	0.680	0.657	0.634	0.611	0.588	0.565	0.542	0.519	0.496	0.473	0.450	0.427
14	0.871	0.836	0.811	0.786	0.763	0.740	0.717	0.694	0.671	0.648	0.625	0.602	0.579	0.556	0.533	0.510	0.487	0.464	0.441	0.418
15	0.862	0.827	0.802	0.777	0.754	0.731	0.708	0.685	0.662	0.639	0.616	0.593	0.570	0.547	0.524	0.501	0.478	0.455	0.432	0.409
16	0.853	0.818	0.793	0.768	0.745	0.722	0.699	0.676	0.653	0.630	0.607	0.584	0.561	0.538	0.515	0.492	0.469	0.446	0.423	0.400
17	0.844	0.809	0.784	0.759	0.736	0.713	0.690	0.667	0.644	0.621	0.598	0.575	0.552	0.529	0.506	0.483	0.460	0.437	0.414	0.391
18	0.835	0.799	0.774	0.749	0.726	0.703	0.680	0.657	0.634	0.611	0.588	0.565	0.542	0.519	0.496	0.473	0.450	0.427	0.404	0.381
19	0.826	0.790	0.765	0.740	0.717	0.694	0.671	0.648	0.625	0.602	0.579	0.556	0.533	0.510	0.487	0.464	0.441	0.418	0.395	0.372
20	0.817	0.781	0.756	0.731	0.708	0.685	0.662	0.639	0.616	0.593	0.570	0.547	0.524	0.501	0.478	0.455	0.432	0.409	0.386	0.363
25	0.771	0.735	0.710	0.685	0.662	0.639	0.616	0.593	0.570	0.547	0.524	0.501	0.478	0.455	0.432	0.409	0.386	0.363	0.340	0.317
30	0.717	0.681	0.656	0.631	0.608	0.585	0.562	0.539	0.516	0.493	0.470	0.447	0.424	0.401	0.378	0.355	0.332	0.309	0.286	0.263
40	0.617	0.581	0.556	0.531	0.508	0.485	0.462	0.439	0.416	0.393	0.370	0.347	0.324	0.301	0.278	0.255	0.232	0.209	0.186	0.163
50	0.517	0.481	0.456	0.431	0.408	0.385	0.362	0.339	0.316	0.293	0.270	0.247	0.224	0.201	0.178	0.155	0.132	0.109	0.086	0.063
60	0.417	0.381	0.356	0.331	0.308	0.285	0.262	0.239	0.216	0.193	0.170	0.147	0.124	0.101	0.078	0.055	0.032	0.009	-0.014	-0.037

Source: *Strategic Management Accounting*, 2014