



**MODULE : LOGISTICS MANAGEMENT 3B**  
**CODE : LBE3B01/LMA23B3**  
**DATE : 07 NOVEMBER 2015**  
**DURATION : 180 MINUTES**  
**TIME : 3 HOURS**  
**TOTAL MARKS : 180**

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**EXAMINER : PROF J DU PLESSIS AND MS S NABEE**  
**MODERATOR : MR G DE VILLIERS**  
**NUMBER OF PAGES : 8 PAGES**

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**INSTRUCTIONS TO CANDIDATES:**

- Answer all the questions
- Multiple choice questions must be answered on an MCQ sheet
- Question papers must be handed in.
- This is a closed book assessment.
- Read the questions carefully and answer only what is asked.
- Number your answers clearly.
- Write neatly and legibly
- Structure your answers by using appropriate headings and sub-headings.
- The general University of Johannesburg policies, procedures and rules pertaining to written assessments apply to this assessment.

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**PLEASE NOTE:**

**SECTION B AND SECTION C SHOULD BE ANSWERED IN SEPARATE WORK BOOKS**

## **SECTION B NEW BOOK**

### **SECTION B (90 Marks)**

#### **QUESTION 1**

**(30 marks : 30 min)**

Discuss the role and types of Bills of Lading as found in international trade.

#### **QUESTION 2**

**(30 marks : 30 min)**

Compare the seller and buyer's obligations under the following terms:

- EXW      Ex Works (Named Place)
- DAT      Delivered at Terminal (Named terminal at port or place of destination)

#### **QUESTION 3**

**(30 marks : 30 min)**

An export order can only be successfully executed, received by the buyer and paid for if all the documents pertaining to the transaction are properly and accurately completed and promptly dispatched. Compile the documents required for the export of a full container of machinery by sea, from Johannesburg to Lagos in Nigeria, on a Cost Insurance and Freight (CIF) basis to a new client.

# SECTION C NEW BOOK

## **SECTION C [50 MARKS]**

### **QUESTION 1**

**(10 Min : 10 Marks)**

It is particularly important to have a **detailed commercial invoice** for valuation purposes. Discuss the **concept of valuation** from the perspective of customs.

### **QUESTION 2**

**(10 Min : 10 Marks)**

A principle of differentiation can be made based on **the type of cargo carried by the vessel**. Fit the following cargoes to the correct type of vessel. Your answer must include a motivation for your choice of vessel.

- a) Motor Vehicle
- b) Coal
- c) Liquefied petroleum gas (LPG)
- d) Bananas
- e) A Yacht

### **QUESTION 3**

**(15 Min : 15 Marks)**

**Marine Insurance** is an essential ingredient of international trade. **Discuss** the following:

- (a) Contract of Marine Insurance (8)
- (b) General Average and Salvage (7)

### **QUESTION 4**

**(5 Min : 5 Marks)**

Explain the **main cost to produce an export product**.

### **QUESTION 5**

**(10 Min : 10 Marks)**

Give reasons **as to why the location of ports** considered one of the **most important aspects** of maritime transport.

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